

Maryland Governor's Grants Conference



Grow your business. Build the Nation.

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Minority Business Development Agency

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The U.S. Department of Commerce



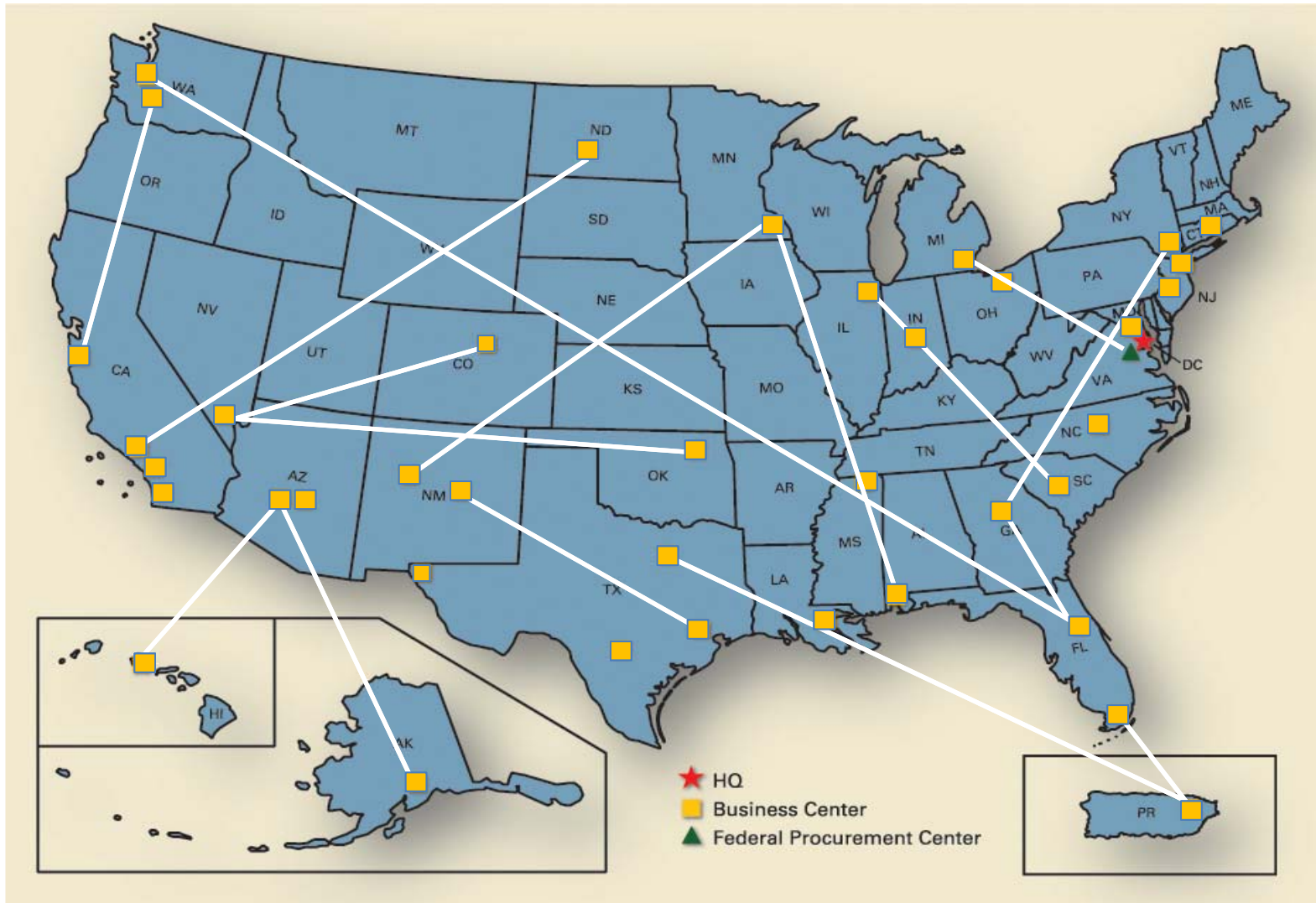
- **DOC's mission is to help make American businesses more innovative at home and more competitive abroad.**
- **DOC is comprised of 12 different agencies responsible for everything from weather forecasts to patent protection,**
- **The Commerce Department touches the lives of Americans every day. Our broad range of responsibilities include, but are not limited to:**
 - **Expanding U.S. exports**
 - **Developing innovative technologies**
 - **Gathering and disseminating statistical data**
 - **Measuring economic growth**
 - **Granting patents**
 - **Promoting minority entrepreneurship**
 - **Providing effective management and environmental stewardship of the nation's coastal and marine resources**
 - **Predicting and monitoring the weather.**
- **Although DOC's missions are very diverse, they are unified by one overarching mandate — to work with the business community to foster economic growth and the creation of new American jobs to ensure sustainable economic opportunities.**

Minority Business Development Agency



- **MBDA is one of the 12 bureaus within the Department of Commerce, which has a 40 year history of promoting the growth and competitiveness of large, medium and small minority-owned enterprises (MBEs).**
 - **Our Vision:** is economic prosperity for all American business Enterprises;
 - **Our Mission:** to foster the growth and global competitiveness of U.S. minority-owned businesses
 - **Our Authority:** the only Federal agency tasked with creating new jobs by expanding the U.S. economy through the Nation's minority –owned businesses
- **Our goal at MBDA to ensure their continued success in strengthening the economy and creating the jobs Americans need.**
- **Our MBDA Business Centers have helped clients secure contracts and capital totaling \$10.8 billion.**

Integrated Network of MBDA Business Centers



Commerce's Grant Authority



Federal Grants and Cooperative Agreements Act of 1978:

- Designates the CFO/ASA of each Executive Department as the "Chief Grants Officer"
- Requires that an independent, non grants-processing unit be organized to:
 - Develop standard common policy for the Executive Department and all its Agencies
 - Maintain oversight on all grants offices (e.g. ensuring that proper procedures are followed)
 - Maintain compliance/evaluation on all government-wide policies for the grants offices (e.g. Transparency Act, FFATA, audits, etc)

Department of Commerce Bureaus with Grant Programs

- Economic Development Administration (EDA)
- International Trade Administration (ITA)
- Minority Business Development Agency (MBDA)
- National Institute of Standards and Technology (NIST)
- ***National Oceanic and Atmospheric Administration (NOAA)**
- ***National Telecommunications and Information Administration (NTIA)**
- Office of the Secretary

**Currently, there are over 50 active grant opportunities via grants.gov. More the 75% of these opportunities are through NOAA and NTIA*

Commerce's Grant Landscape



The DOC, Office of the Secretary Office of Acquisition Management's Grants Management Division has grant recipients from all over the United States and in many other countries. There are opportunities for organizations seeking technological advancements, international trade, or to start or improve a business.

Eligible Recipients

- Educational Institutions
- For-Profit Organizations
- Hospitals
- Independent School Districts
- Non-Profit Organizations
- State and Local Governments
- Tribal Governments

Commerce's Grant Landscape



- 2,194 Domestic Federal Assistance programs in US Government

- Includes grants, direct payments, advisory services, dissemination of information, etc

- Commerce has 96 programs, 75 of which are authorized to award grants

- 73 programs – Discretionary grants only
- 1 program – Mandatory grants only
- 1 program – Both discretionary and mandatory grants

- Commerce awards grants through its Agencies

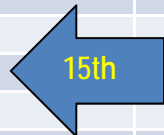
- Each Agency has specific authorizing legislation for each program

Agency	Number of Grant Programs
EDA	7
ITA	2
MBDA	5
NIST	5
NOAA	49
NTIA	6
<u>OS</u>	<u>1</u>
Total	75

Grant Obligations by Federal Agency, FY 11



Agency	Federal Dollars (in millions)
Department of Health & Human Services - HHS	371,053
Department of Transportation - DoT	54,789
Department of Agriculture - USDA	30,570
Department of Education - DoED	22,312
Department of Housing & Urban Development - HUD	16,344
Department of Labor - DoL	9,567
United States Agency for International Development - USAID	9,242
National Science Foundation - NSF	6,133
Department of Defense - DoD	5,792
Department of Homeland Security - DHS	5,700
Environmental Protection Agency - EPA	5,005
Department of Justice - DoJ	2,384
Department of Energy - DoE	2,209
Department of State - State	1,457
Department of Commerce - DOC	1,418
Other Agencies	1,152
Department of Veterans Affairs - VA	923
National Aeronautics & Space Administration - NASA	811
Department of the Interior - DoI	797
Department of the Treasury - Treasury	289
Small Business Administration - SBA	175
Social Security Administration - SSA	41
Nuclear Regulatory Commission - NRC	10
Total	548,173



DOC Bureau	Federal Dollars (in millions)
Economic Development Administration - EDA	295
International Trade Administration - ITA	8
Minority Business Development Agency - MBDA	4
National Institute of Standards & Technology - NIST	211
National Oceanic & Atmospheric Administration - NOAA	793
National Telecommunication & Information Admin - NTIA	105
Office of the Secretary - OS	2
Total	1,418

Commerce Grants Policy Resources



DOC Grants Policy: Policy would also include program rules.

http://www.osec.doc.gov/oam/archive/GMD_grantsPolicy.html

Commerce has roughly 12 Grant Policy categories that are comprised of specific guidance from DOC, GSA and OMB: <http://www.osec.doc.gov/oam/grants>

Department of Commerce Grants and Cooperative Agreement Regulations.

- [15 CFR Part 14 - Uniform Administrative Requirements for Grants and Cooperative Agreements with Institutions of Higher Education, Hospitals, other Non-Profit and Commercial Organizations](#)
- [15 CFR Part 24 - Uniform Administrative Requirements for Grants and Cooperative Agreements to State and Local Governments management/policy/default.htm](#)

Government Wide Grant Policy Info



Grant Management is a function that can be found in all of the 26 grant making Government Agencies, that vary based on the scope and complexity of the grant. However, chief oversight and responsibility comes from the US Chief Financial Officers Council.

Government Policy Focus

Improving Management of Federal Grant Dollars: Council On Financial Assistance Reform (COFAR) Priorities for FY13-15

This grant reform proposal entitled [“Proposed Uniform Guidance: Cost Principles, Audit, and Administrative Requirements for Federal Awards.”](#) combines the multiple Federal regulations that currently govern the way we administer grants into a single, comprehensive and streamlined uniform policy guide. It is intended to both increase the efficiency and effectiveness of grant programs by eliminating unnecessary and duplicative requirements and strengthen the oversight of grant dollars by focusing on areas such as eligibility, monitoring of sub-recipients, adequate reporting, and other areas that are potential indices of waste, fraud or abuse.

- [Regulations.gov \(docket OMB-2013-0001\)](#) to review and comment on our proposal.
- On Friday, February 8, 2013, the Council on Financial Assistance Reform (COFAR) and members of the grants community held a roundtable discussion on OMB’s proposed uniform guidance on grants. To view a recorded version of the discussion, please visit: <http://youtu.be/dlZfb9ALBck>.

Summary



- **WHO WE ARE** – the only Federal Government agency tasked with creating new jobs by expanding the U.S. economy through the Nation’s minority-owned businesses.
- **WHAT WE DO** – create jobs by helping minority-owned businesses obtain contracts and capital through our national network of MBDA Business Centers.
- **WHY WE DO IT** – the U.S. needs strong minority-owned firms to support greater job creation and faster economic recovery.
- **RESULTS WE ACHIEVED** – 101% increase in contracts and capital; 20% increase in new jobs created; 130x return on taxpayer investment.
- About Grants.gov